

YAFFE & COMPANY, INC.
2006 EXECUTIVE COMPENSATION SURVEY
FOR COLLEGES AND UNIVERSITIES

0001 - PRESIDENT/CHIEF EXECUTIVE OFFICER

FYE Total 2006 Revenue (Millions)	Region	Number of Responses	Base Salary						Total Compensation		
			Mean	Percentiles			Low	High	Percentiles		
				25th	50th	75th			25th	50th	75th
<\$25	Midwest	15	\$161,731	\$143,290	\$160,000	\$185,000	\$94,700	\$225,500	\$143,290	\$160,000	\$185,000
	Northeast	13	\$165,183	\$146,000	\$156,503	\$209,300	\$94,297	\$225,000	\$149,972	\$160,300	\$209,300
	South	16	\$149,649	\$129,910	\$160,000	\$172,000	\$85,000	\$177,985	\$129,910	\$166,500	\$172,000
	West	3									
	ALL	47	\$158,721	\$138,996	\$160,000	\$175,550	\$85,000	\$225,500	\$138,996	\$163,000	\$175,550
>=\$25< \$75	Midwest	20	\$214,049	\$177,370	\$210,880	\$243,250	\$108,386	\$350,000	\$184,419	\$215,880	\$264,100
	Northeast	47	\$235,308	\$196,300	\$230,000	\$270,000	\$149,352	\$343,732	\$203,375	\$237,840	\$281,750
	South	22	\$225,959	\$211,250	\$229,150	\$255,625	\$89,600	\$302,500	\$216,250	\$240,000	\$273,105
	West	5	\$198,158		\$176,258					\$191,258	
	ALL	94	\$226,621	\$186,056	\$229,150	\$264,500	\$63,231	\$350,000	\$196,207	\$230,000	\$278,293
>=\$50< \$100	Midwest	13	\$254,901	\$220,000	\$253,000	\$280,000	\$179,826	\$350,000	\$220,000	\$295,000	\$322,890
	Northeast	28	\$272,139	\$230,000	\$278,288	\$313,000	\$157,300	\$387,000	\$230,000	\$279,163	\$318,637
	South	9	\$271,256	\$228,800	\$257,500	\$300,000			\$230,000	\$257,500	\$335,000
	West	2									
	ALL	52	\$268,748	\$229,700	\$269,445	\$304,875	\$157,300	\$425,000	\$230,000	\$279,163	\$323,255
>=\$100	Midwest	2									
	Northeast	10	\$348,431	\$244,745	\$320,459	\$435,313	\$220,000	\$550,000	\$249,842	\$360,264	\$439,063
	South	2									
	West	3									
	ALL	17	\$407,939	\$250,703	\$360,000	\$515,000	\$220,000	\$850,000	\$250,703	\$365,000	\$540,000